

# Financial Services Giant Saves \$20M with Pepperdata Real-Time Cost Optimization

### **About The Client:**

A leading Fortune 100 multinational investment bank and financial services corporation headquartered in the United States.

#### **Challenge:**

The company's on-prem/private cloud Hadoop cluster, which provided a data analytics platform to support its global business operations, was experiencing exponential growth. With ingested data doubling year over year, the company needed to add costly compute resources at a rate that quickly became unsustainable.

The associated maintenance, support, climate control, and real estate expenses required for these compute resources only added to the overall cost. The company needed to gain control of runaway IT resource spend while maintaining optimal workload performance levels and meeting business-critical SLAs.

#### Solution:

Pepperdata Capacity Optimizer's real-time cost optimization recaptured wasted resources to lower costs and maximize the capacity of the customer's existing infrastructure to control spend. Capacity Optimizer also provided full-stack observability into the performance and cost of the client's data analytics platform to maintain business-critical SLAs.

#### **Results:**

The financial services giant achieved a 30 percent reduction in annual server costs, seeing approximately \$20 million in savings over 7+ years. With Pepperdata, the customer was able to improve operational efficiency and gain control over IT spend by automatically utilizing existing infrastructure in real time without additional or ongoing manual effort.



## FinServ Provider Facing Uncontrollable Big Data Costs

A leading Fortune 100 multinational investment bank and financial services corporation headquartered in the U.S. needed an intelligent solution to address the problem of runaway data center growth and constantly increasing spend for its compute infrastructure. The company provides banking services and products for companies, governments, and institutions in over a dozen countries and is a financial linchpin of the global economy.

The company deployed a Cloudera platform running Hadoop and Apache Spark with a global footprint of approximately 17+ petabytes of data. The platform ingested large amounts of data and used the Hadoop cluster as a data lake for storage. The company then managed, processed, and analyzed this data in the cluster using artificial intelligence (AI) and machine learning (ML).

This valuable data was the foundation for many of the company's decision-making and business development processes, and was used to generate equity and fixed-income research as well as economic, geographic, and product-specific analyses.

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The company initially engaged Pepperdata in 2017 when the I&O (Infrastructure & Operations) team was considering application cost optimization options to improve the efficiency of their analytics workloads and help meet strict SLAs.

Concurrently, infrastructure cost management was becoming a priority: increased data ingest rates and data compute requirements were resulting in a 100 percent year-over-year growth rate—causing the company's server capacity to double annually. The I&O team understood that they were on an unsustainable path and sought out Pepperdata Capacity Optimizer.

"Pepperdata Capacity Optimizer helps optimize the efficiency of our infrastructure to reduce our spending on servers; we also now know what's needed to achieve optimal performance for each workload."

Vice President, Big Data Solutions
Engineering, Global Financial Services
Customer



## How Pepperdata Helped the Company Save 30%

The selection of Pepperdata for real-time cost optimization was a natural choice because of its ability to track more than 400 application metrics every three seconds. By automatically identifying underutilized servers and redirecting resources to those workloads in real time, Pepperdata Capacity Optimizer reduced the company's upward spend on server infrastructure by approximately 30 percent.

Without needing to make application code changes or apply recommendations, Capacity Optimizer automatically directed the system scheduler to allocate tasks to nodes where more work could be done—increasing the efficiency of the infrastructure and ensuring resources were properly used. For this customer, the 30 percent improvement in server utilization and capacity enabled the company to reclaim and repurpose thousands of nodes, thus extracting maximum value from their hardware investment.

Pepperdata Capacity Optimizer also provided a unified solution for resource optimization that eliminated the need for manual tuning, helping the team focus on higher-level tasks and responsibilities. With Pepperdata, the I&O team's focus is now laser sharp on managing their growing infrastructure and creating a more efficient Hadoop/Spark cluster environment.

The company considers Pepperdata to be an indispensable and integral part of the company's large-scale data analytics platform as well as its long-term growth and management strategy.





#### **About Pepperdata**

Pepperdata is the only cost optimization solution that delivers up to 47% greater cost savings—continuously and in real-time—on Amazon EMR and EKS with no application changes or manual tuning. Our customers include the largest, most complex, and highly-scaled clusters in the world, at top enterprises such as Citibank, Autodesk, Royal Bank of Canada, and those in the Fortune 5. For more information, visit pepperdata.com.

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